

Across International #020723-ASI

Pricing for contract #020723-ASI offers Sourcewell participating agencies the following discounts:

Across International offers 25% off MSRP for AI brand products (some exclusions apply). 5-25% off 3rd party items depending on the item.

Additional quantity discounts on AI Brand items for direct customers. Distributors can choose to offer their customers similar discounts from their own margin. For larger quantities, distributor margin can be negotiated case by case.

- 3+ = 7%
- 5+ = 10%
- 10+ = 15%